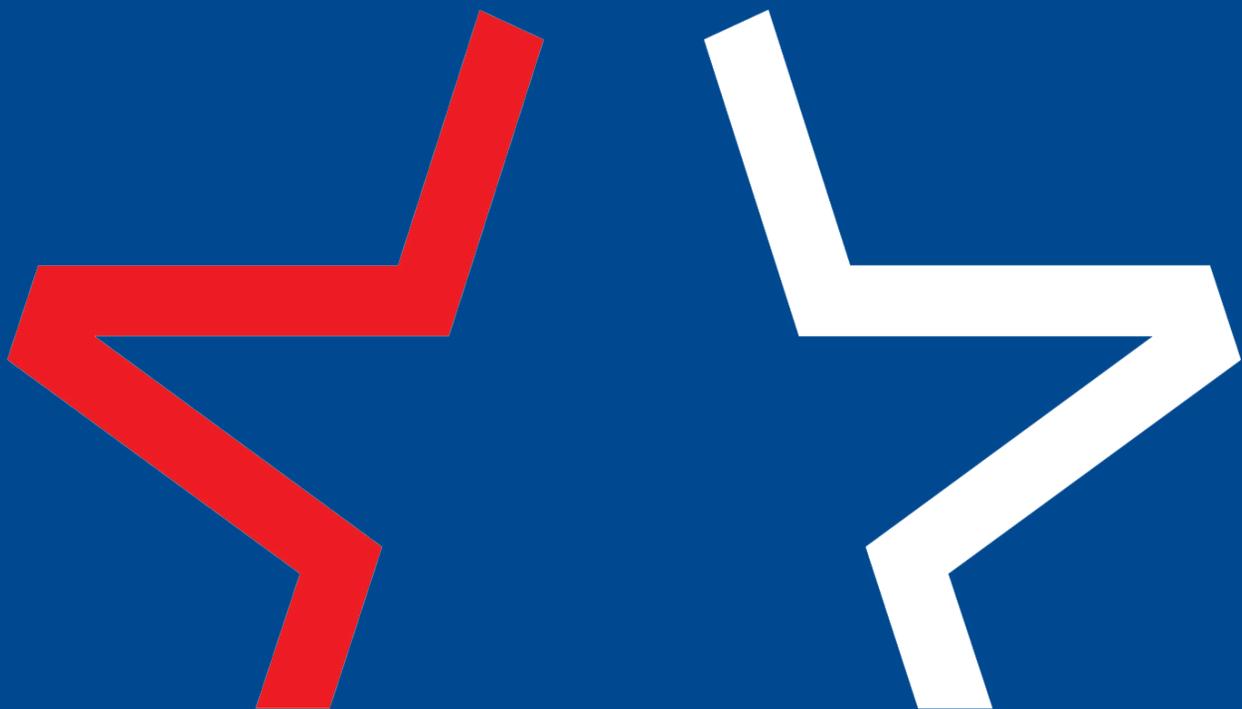


Network for Success in the US

Strategic and operational knowledge
to improve your US business



DANISH-AMERICAN BUSINESS FORUM

Network for Success in the US...



- ★ How can we grow our presence in the US market, both regarding sales and/or production?
- ★ What lessons have other Danish companies learned - and how can we benefit from their experience?
- ★ What US legal issues should we be concerned about, and how do we tackle them cost effectively?
- ★ How can cultural differences work *for* us instead of *against* us?

If these issues, or others like them, are important to you then Danish-American Business Forum (DABF) can help. We're a non-profit membership network for companies establishing or already operating in the US. Our members benefit from sharing networks and knowledge, both best and worst practices, in a network based on trust.

DABF has a unique niche. We provide a broad spectrum of experience focused specifically on doing business in the US. Our network spans all industries and company sizes - but with one common goal: commercial success in the US.

DABF MEMBERS ARE FROM...

ALL INDUSTRIES

cleantech, life science, IT, logistics, production, consumer

ALL SIZES

startups, SMEs, large corporations

ALL LEVELS OF US EXPERIENCE

investigation, direct sales, partners, subsidiaries, production



Seminar at US Embassy Residence



DABF roundtable discussion

Here's how it works...

Members benefit from both the knowledge gained at DABF events and the networking opportunities before, during and after. You'll meet others who are facing similar challenges - or have already overcome them. You'll also meet potential clients, collaborators, partners and US connections. And the DABF team will assist you when you've got specific questions or are looking for specific experts. The secretariat is only a phone call away and always pleased to connect you to experienced contacts that can help you reach your goals.



And here's who we are...

DABF was established in 1997 by prominent Danish business leaders and the US Embassy. This joint effort was a response to the need for Danish companies to share knowledge in order to succeed 'over there'.

This need is more relevant than ever and still guides our activities. DABF's strength lies in the diversity of its members in terms of company sizes, industry groups and development level in the US. This creates value for our members through direct access to the vast experience of the network. We're passionate about helping Danish companies succeed in the US, so please contact us to discuss your specific challenges.



*Einar Dyrhaug, Executive Director,
Danish-American Business Forum*

DABF IS YOUR HUB FOR US INFO AND CONNECTIONS

In Denmark and in the US, DABF cooperates with government and private resources such as the Trade Council, DI, the US Embassy and with US federal, state and local public/private resources.



📍 Get in touch...

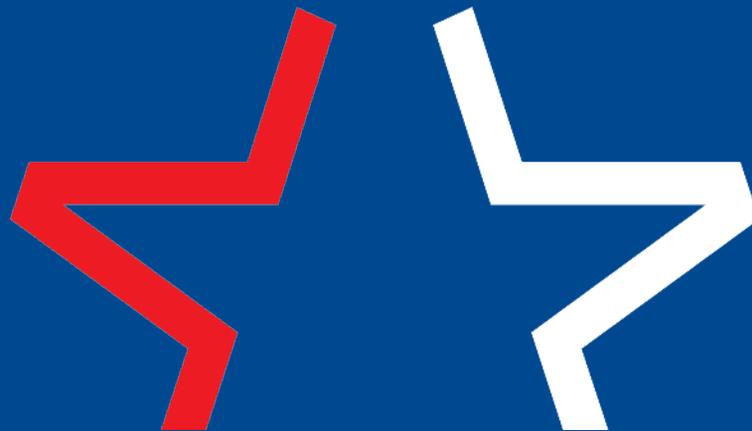
Danish-American Business Forum

+45 4565 1776

business@dabf.dk

www.dabf.dk

📍 Join the conversation...



“ DABF have been great partners to NNIT when starting up our business in the US. They have provided valuable workshops and seminars and given us access to an extensive network of other Danish companies operating in USA. We are very satisfied with their services and look forward to work with DABF in the future.”

*Birgitte Hjortkær-Rask,
International HR Consultant, NNIT*

“ When we come back from a DABF seminar, we always return with new knowledge, inspiration, and very importantly with a valuable and increased network. DABF provides tools, best practices and valuable knowledge about the US, helping to increase continuous growth.”

*Palle Grøn Kjeldsen,
Senior Director,
Falck Danmark A/S*

“ Through DABF events and networking, we've gotten valuable information that's helped us deal with our US agents. DABF preps us well for many of the different challenges we meet in the US: sales, marketing, legal and more.”

*Henrik Christensen, CEO,
Kem-En-Tec Diagnostics A/S*